CLEAResult SEM/Decarbonization Impact and Footprint

2024 Impact

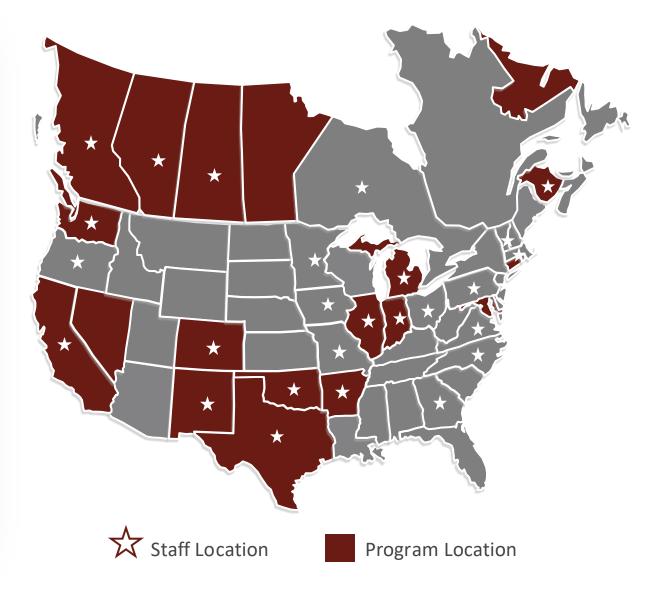
Carbon

155,000 MWh 3,000,000 therms 60,000 MT CO2e 582% YoY increase 254,000 MWh 10,000,000 therms 700,000 MT CO2e 250% YoY increase

SEM

Total Combined

409,000 MWh 13,000,000 therms 760,000 MT CO2e 264% YoY increase

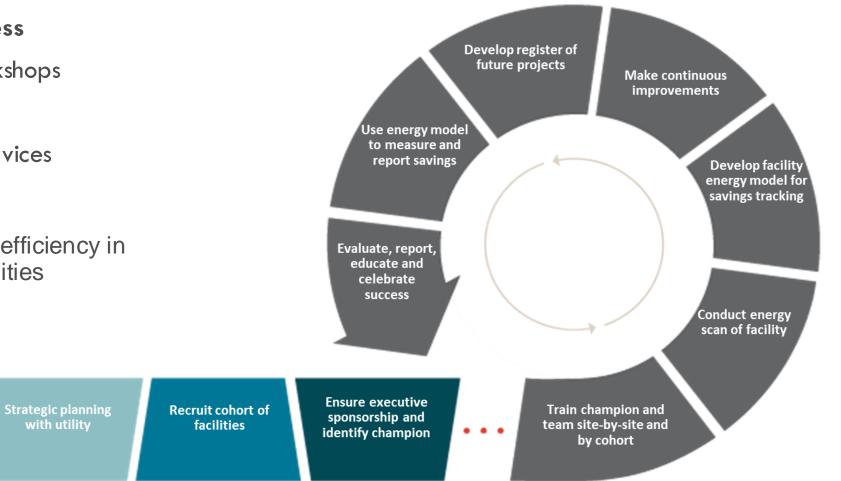


How does an SEM program work?

A continuous cycle of success

- Collaborative group workshops
- One-on-one coaching
- Technical/engineering services

Creates a culture of energy efficiency in commercial & industrial facilities





Industrial Steel Manufacturing

- Sirst year participant
- Baseline Usage: 27 GWh
- Savings: 1,550,893 kWh
- Savings Percent: 5.8%
- Primary Projects:
 - Emergency stop campaign: Full shutdown of machines not scheduled for production on the next shift
 - Air stop campaign: Shut off CA valves on equipment at the end of production runs
- DOE ITAC project grant approved for 2025

Industrial Bearing Manufacturing

- Alumni participant (7 years)
- Baseline Usage: 48 GWh
- Savings: 2,450,397 kWh
- Savings Percent: 5.1%
- Primary Projects:
 - Expanded Shutdown procedures during weekend non-production
 - Shut down air compressors and various production equipment from Saturday at 5 am trough Monday at 5 am.

Industrial Automotive Supplier

- Alumni participant (3 years)
- Baseline Usage: 104 GWh
- Savings: 1,018,941 kWh
- Savings Percent: 1.0%
- Primary Projects:
 - Access to controls and scheduling for lighting & HVAC Control
 - Fixed faulty water sensor on pumping station

Industrial/Manufacturing Decarbonization Challenges



Cost-Benefit: High revenue per hour makes halting production to install decarbonization and cost-saving measures hard to justify



Technological: For processes that require high temperatures, electrical replacements are often not economical



Human/Behavioral: Lean staffing limits time and resources for process upgrades and leadership buy-in



Funding Barriers: Grants preferred over rebates/tax credits, but funding remains limited

Program Models and Solutions

Pairing technical assistance with grant funding

Allows manufacturers to modernize their processes and find decarbonization solutions

Some successful models:

- CEO (Colorado): Free Level 2 audits + grants up to \$3M for industrial projects
- DOE ITAC: Quick application, \$300K per project, \$41M awarded to date
- PA DEP: New program pairing audits with grant funding to drive impact

